

Massachusetts Division of Insurance
Annual Report of Membership
in Small Group Health Insurance Plans ¹

| MASSACHUSETTS SMALL GROUP COVERED LIVES (WITH 2002 MEMBERSHIP ACCORDING TO 2002 ANNUAL REPORTS) | ANNUAL 2001 COVERED LIVES | ANNUAL 2002 COVERED LIVES | 2001 - 2002 CHANGE COVERED LIVES | 2001 MARKET SHARE | 2002 MARKET SHARE |
|---|--|--|---|----------------------------------|----------------------------------|
| Blue Cross and Blue Shield of Massachusetts, Inc. ² | 60,818 | 50,511 | (10,307) | 7.4% | 6.3% |
| Commercial Carriers | 45,087 | 42,882 | (2,205) | 5.5% | 5.4% |
| Health Maintenance Organizations | 711,852 | 707,626 | (4,226) | 87.0% | 88.3% |
| TOTALS: | 817,757 | 801,019 | (16,738) | 100.0% | 100.0% |

¹ Based on the 2002 Small Group Annual Reports currently on file with the Division.

² Membership does not include members enrolled in Blue Cross and Blue Shield's HMO Blue line of business which are included in the Health Maintenance Organization details.